

How To Make Your Contact List...

- List everyone you know!
- Don't prejudge anyone!
- A strong list consists of 100 or more people!
- List Names, Phone Numbers AND Occupations (where known)!
- Suggested Contact sources include: Facebook, Wireless Phone, Alumni Directory, Memory Jogger below, etc...

Warm Market Memory Jogger ...

1. Who is dissatisfied with their job
2. Who wants more money
3. Who is concerned about the environment
4. Who is money oriented/money motivated
5. **Who owns their own business**
6. Who enjoys being with high energy people
7. Who is on your holiday card list
8. Who quit their job or is out of work
9. **Who has been in network marketing**
10. Who wants to go on vacation
11. Who lives in your neighborhood
12. Who works for the government
13. Who likes political campaigns
14. Who you've met on a plane
15. Who waits on you at restaurant
16. Who went to school with
17. Who works with you
18. Who is retired
19. Who works part-time jobs
20. Who manages your apartment
21. Who was laid off
22. Who bought a new home
23. Who answers classified ads
24. Who you meet through friends
25. Who gave you a business card
26. Who works at night
27. Who delivers pizza to your home
28. Who sells Avon or Mary-Kay
29. Who sells Tupperware
30. Your children's friends parents
31. Who belongs to the Chamber of Commerce
32. Who you've met while on vacation
33. Who attends self-improvement seminars
34. Who watches your children
35. Who are social networkers
36. Your brothers & sisters
37. Who does your nails
38. Who does your taxes
39. Who works at your bank
40. Your parents
41. Your cousins
42. Your children
43. Your aunts and uncles
44. Your spouse's relatives
45. Who are teachers
46. Your friends
47. Who repairs your house
48. Who you like the most
49. Who likes to dance
50. Who you met at a party
51. Who likes to buy things
52. Who is in the military
53. Who does volunteer work
54. Who you like the least
55. Who needs a new car
56. Who works too hard
57. Who was injured at work
58. Who needs extra money
59. Who your friends know
60. Who services your car
61. Who is your boss
62. Who delivers your mail
63. Your dentist
64. Your doctor
65. Who will help you
66. **Who is successful**
67. Who reads self- help books
68. Who handles your gardening
69. Who watches TV often
70. Who cuts your hair
71. Who is in retail sales
72. Who sells real estate
73. Who has children in college
74. Who reads books on success
75. Who wants Freedom
76. Who was your boss
77. Your parent's friends
78. Who does fund-raisers
79. Who sold you your home
80. Who delivers your paper
81. Who calls you at home
82. Who calls you at work
83. Who works on cars
84. Who attends your church
85. Who you met on the street
86. Who runs personal ads
87. Who tailors your clothes
88. Who sells cosmetics
89. Who bags your groceries
90. Who wants a promotion
91. Who is overweight
92. Who is health conscious
93. Who recycles
94. Who buys bottled water
95. Who has allergies
96. Who is wealthy
97. Who has a lot of friends
98. Who exercises regularly
99. Who likes team sports
100. Who haven't you listed yet

WARM MARKET LIST: Do not prejudge who WOULD or WOULD NOT do this business!!
[All in the same day] [All within 48 Hours]

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